## Appendix G Interviews for Financial Model

**Stephen Benson**, Consultant to Northwestern Pacific Railway, 6/21/02: Discussed tariff and assumptions regarding car hire and demurrage.

**Jerry Johnson**, Assistant Vice-President, Short Line Development, Burlington Northern Sante Fe Railroad, 6/10/02: Discussed possibility of BNSF connecting with California Northern Railroad instead of the Union Pacific Railroad. Also discussed general tariff and other pricing issues.

**Dave Parkinsen**, California Northern Railroad, 6/12/02: Discussed current operations on the California Northern and their operating practices.

**Mike Ongerth**, Consultant, former Superintendent for the Southern Pacific Railroad on the Northwestern Pacific Railroad, 1980-1982. Discussed the conditions and maintenance practices through the Eel River Canyon.

**John Darling**, CEO of the Northwestern Pacific Railway, 6/6/02: Discussed operating practices of the Northwestern Pacific Railway and costs of maintaining the railroad.

**Rick Morehead**, Dispatcher Northwestern Pacific Railway (1996-1997), 6/3/02: Discussed dispatching of the railroad and what the train compositions were just before they ceased operation in 1997.